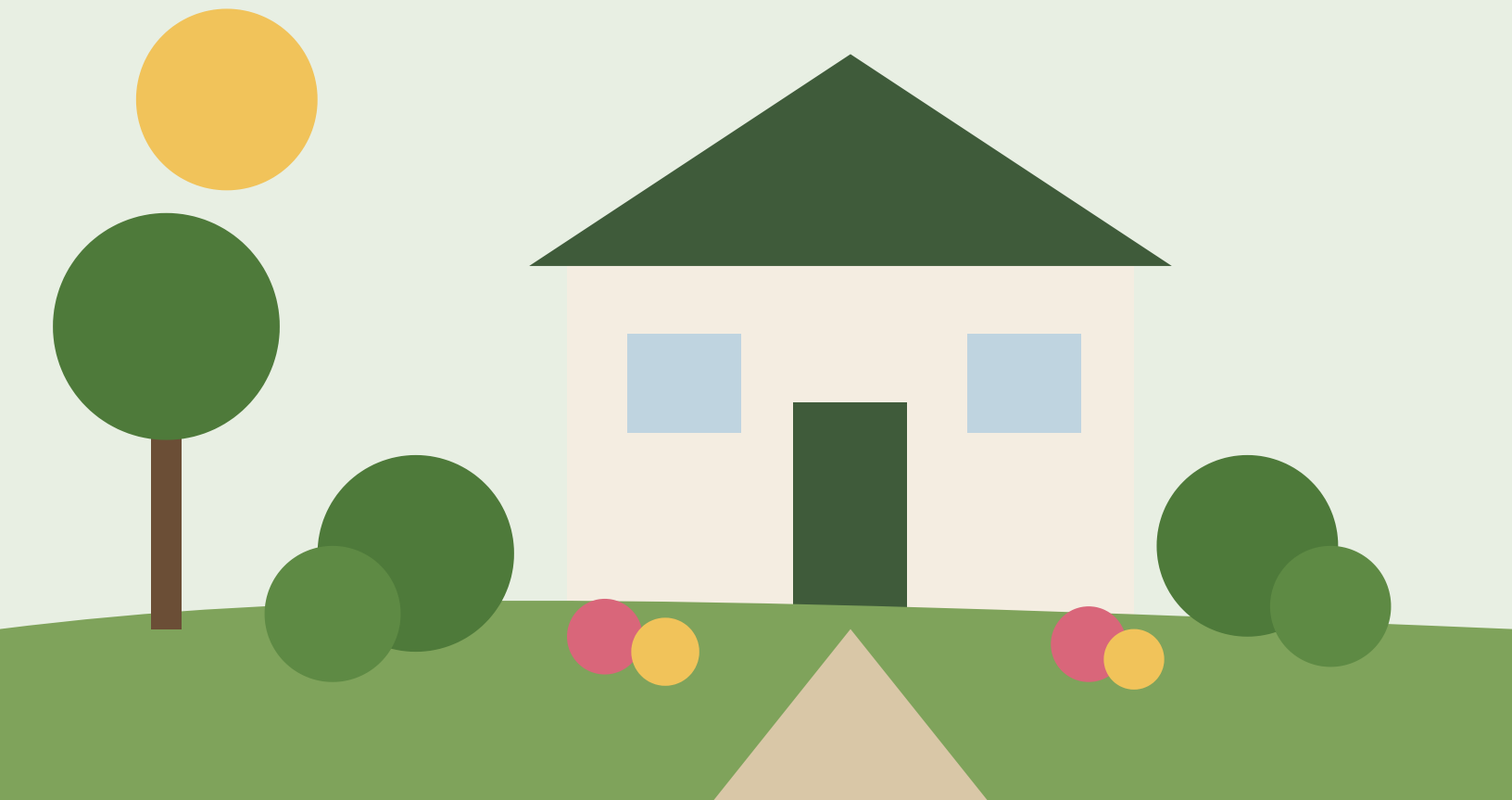




Harlow & Pine

LANDSCAPING · SINCE 2011

LANDSCAPE DESIGN PROPOSAL

Backyard Renewal for the Morales Residence

1418 Willow Bend Drive, Cedar Falls

PREPARED FOR

Elena & David Morales

PREPARED BY

Sam Harlow, Lead Designer

PROPOSAL DATE

February 10, 2027 · #HP-2027-031



OUR UNDERSTANDING

Your goals for the space

You'd like a low-maintenance backyard where the family can gather in the evening, with color through the seasons and better drainage near the back fence. This design replaces the worn lawn with a patio, layered planting beds, and soft lighting.

Gather

A 420 sq ft patio sized for a table for eight

Grow

Native plantings that thrive with little water

Glow

Lighting for safe, inviting evenings

SCOPE AND INVESTMENT

ITEM	DESCRIPTION	INVESTMENT
Site preparation	Remove existing turf (1,200 sq ft), grade for drainage, haul debris	\$2,850
Paver patio	420 sq ft tumbled paver patio with polymeric sand and compacted base	\$9,450
Garden beds	Three planting beds with soil amendment, native perennials, and shrubs	\$4,120
Low-voltage lighting	12 path and accent fixtures with timer and transformer	\$2,380
Irrigation	Drip irrigation for all beds with a smart controller	\$1,960
Mulch & finishing	Hardwood mulch, steel edging, and final cleanup	\$1,240
Project total		\$22,000

Pricing includes materials, labor, disposal, and a one-year plant and workmanship warranty. Valid for 30 days.

Optional add-on: cedar pergola over the patio

+ \$6,400



TIMELINE

Four weeks, start to finish

WEEK 1

Site preparation and grading

WEEK 2

Patio base, pavers, and edging

WEEK 3

Beds, irrigation, and planting

WEEK 4

Lighting, mulch, and final walkthrough

Proposed start: March 22, 2027, weather permitting. We'll confirm the schedule one week before work begins.

PAYMENT SCHEDULE

Deposit to schedule	30% · \$6,600
After patio installation	40% · \$8,800
At final walkthrough	30% · \$6,600

WHAT'S INCLUDED

- Utility locating before any digging
- Daily cleanup of the work area
- One-year plant and workmanship warranty
- Care guide and first-season check-in visit

NEXT STEPS

To accept, sign below and return with the deposit. We'll call within one business day to confirm your start date and answer any questions.

Client signature and date

Sam Harlow

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Questions? Let's walk the yard together.

(555) 014-6633